MOSAIC YOJEE ASX YOJ

MOSAIC EARLY ADOPTER PROGRAMS

Ignition vs Everest: At A Glance

The **MOSAIC Founding Partner Program** is a genuine founding community built for freight forwarders and customs brokers who want more than a software subscription. This is for real-world operators who want a genuine seat at the table as **MOSAIC** continues to evolve, with founding economics locked in for the term and a real voice in what gets built next.

MOSAIC Ignition is open to a limited number of forwarders and brokers who are ready to move now. Once those places are filled, the program closes.

MOSAIC Everest is by invitation only, for major forwarders who want to be founding design partners at the deepest level. All four positions are now signed, and Everest is now full.

To find out more or express interest in Ignition, contact **rob@yojee.com.**

	IGNITION **The Founding 25**	**EVEREST** **The Founding 4**
Positioning	The broad founder cohort	The elite founding-partner tier
Who it's for	SME intl forwarders (≈5 to ≈50–100 users)	Large intl forwarders (≈50–200+ users)
Seats	25	4 *(By invitation only)* ***(All 4 partners signed; Everest is now full.)***
Discount & term	10% off list, locked 2 years	15% off list, locked 3 years
Notice Period	30 Days	30 Days
Price protection	Founder rate held vs list increases	Founder rate held + Most-favoured-customer protection
Onboarding	Free onboarding period	Free white-glove migration (from existing system)
Deposit	USD 1,000 credited against Initial Usage Fees	USD 1,000 credited against Initial Usage Fees
Roadmap influence	Roadmap Council seat — quarterly sessions	Advisory Board seat + annual strategy summit
Co-design		Structured co-design — Biannual sessions with

		product leadership, priorities formally surfaced, first access to shaped features
Feature access	Early access + prioritised delivery	First access to all capabilities shaped by co-design input
Test environment	Shared MOSAIC sandbox	Dedicated private MOSAIC sandbox — yours alone
Relationship	Priority access to product team	Named C-level executive sponsor + dedicated success pod
Support	Standard SLA	Premium SLA + dedicated success pod
Status & badge	Ignition Founder Badge	Everest Founding Partner badge
Co-marketing	Optional case study	Joint PR, case study & shared event stage
Referral	Bonus referral rebates	Enhanced revenue-share-style rebates
Sale led by	Sales rep	Leadership / executive sponsor
Customer commits to	Go live, 2-yr rate, feedback, reference	Go live, 3-yr rate, Advisory Board, co-design, flagship reference

Questions? Contact: rob@yojee.com